Training Meeting Agenda				
Training Topic	Date Time			
Goals/Objectives (What they will learn and benefits)	Manager Dealership — DealerSolutions™ Automotive Sales Training jennifer@edealersolution.com 800-625-1590 edealersolutions.com			
Key Points (Actions you expect to see/hear this week)				
1. 2.				
3				
Examples (What will the actions sound/look like? Use for	r your "Handout")			
Demonstrate (How will you show your team what it sour	nds like/looks like? Tie all examples together.)			
Activity				
Feedback/Recognition ("What" and "Why" - What did the	ey do and why is it good/bad?)			
Touch Ups (Engaging questions that encourage converse mented)	sation about what is learned and how it's being imple-			
* Every meeting should include a handout and checklist	t 			